









# Telecom Technician - IoT Devices/Systems

QP Code: TEL/Q6210

Version: 4.0

NSQF Level: 4

Telecom Sector Skill Council || 3rd Floor, Plot No 126, Sector - 44 Gurgaon - 122003







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# **TEL/Q6210: Telecom Technician - IoT Devices/Systems**

# **Brief Job Description**

The individual in this job role is responsible for on-site installation and configuration of IoT Devices (nodes), setting up of communication links between nodes and controller(gateway) and further to central servers or devices through external communication links on WiFi, 3G or 4G networks on GSM or CDMA. The individual would also be responsible for first level of DI or DR.

#### **Personal Attributes**

The individual should have good analytical, problem solving and effective communication skills. The individual should also be able to adapt to new technologies, have attention to details and be an out of box thinker.

# **Applicable National Occupational Standards (NOS)**

### **Compulsory NOS:**

- 1. TEL/N6234: Install and configure IOT devices at customer premises
- 2. TEL/N6236: Perform level 1 troubleshooting of IOT devices
- 3. TEL/N9101: Organize Work and Resources as per Health and Safety Standards
- 4. TEL/N9102: Interact Effectively with Team Members and Customers
- 5. DGT/VSQ/N0102: Employability Skills (60 Hours)

### **Qualification Pack (QP) Parameters**

Sector	Telecom
Sub-Sector	Network Managed Services
Occupation	Network Operation and Maintenance
Country	India
NSQF Level	4
Credits	18
Aligned to NCO/ISCO/ISIC Code	NCO-2015/3114.0803







Minimum Educational Qualification & Experience	11th grade pass OR Completed 1st year of 3-year diploma (after 10th) and pursuing regular diploma OR 10th grade pass and pursuing continuous schooling OR 10th grade pass with 2 Years of experience OR Previous relevant Qualification of NSQF Level (3 with minimum education as 5th Grade pass) with 2 Years of experience
Minimum Level of Education for Training in School	10th Class
Pre-Requisite License or Training	NA
Minimum Job Entry Age	17 Years
Last Reviewed On	NA
Next Review Date	27/01/2025
NSQC Approval Date	27/01/2022
Version	4.0
Reference code on NQR	2022/TEL/TSSC/07010
NQR Version	2







# TEL/N6234: Install and configure IOT devices at customer premises

# **Description**

This unit is about installation of IoT nodes, configuring devices, uploading appropriate software to microcontrollers at nodes and gateways, defining communication protocols and establishing communication links for effecting data transfer between devices based on triggers from sensors.

# Scope

The scope covers the following:

- Analyse requirements for IoT devices
- Install IoT devices at suitable points/location
- Configure devices to ensure effective data transfer
- Test connections between nodes, gateways and backend servers

#### **Elements and Performance Criteria**

#### Analyse requirements for IoT devices

To be competent, the user/individual on the job must be able to:

- **PC1.** identify various type of micro-processor boards (Arduino, Raspberry-pi, other customized platforms) and microcontrollers
- **PC2.** determine functioning of various types of sensors (humidity, temperature, reed, pressure, gyrometer, accelerometer, video surveillance cameras etc) and actuators
- **PC3.** identify short range communication protocols (blue tooth, Zigbee, Wi-fi, etc) and long range protocols including 3G/4G, 6 lowpan, lora etc and their applicability in IoT
- **PC4.** examine various components and pin configurations of micro-controller boards and interconnectivity provisions for input/output power supply etc
- **PC5.** identify the key differences between node and a gateway and their respective applications *Install IOT devices at suitable points/locations*

# To be competent, the user/individual on the job must be able to:

- To be competent, the user/marviadar on the job must be able to.
- **PC6.** generate installation points for capturing desired input parameters and gateway accounting to meet with power supply requirements
- **PC7.** establish communication line connectivity using appropriate nodes, gateway, ethernet and 3G/4G/Wi-fi networks and check functioning of the protocols
- **PC8.** locate points on surface and mount IoT devices at identified points/location
- **PC9.** manage necessary connections for power supply and earthing by ensuring proper grounding, no floating earth situation and understanding of SNR in case of wiring

### Configure devices to ensure effective data transfer

To be competent, the user/individual on the job must be able to:

- PC10. interpret connectivity options available on micro controller boards for data transfer
- **PC11.** use appropriate cable connectors and micro controller for connection to data transfer device (desktop/laptop)







- **PC12.** install suitable framework on desktop/laptop which is compatible with the micro-controller board
- **PC13.** transfer software code to on-board micro-processor through nodes and gateways
- **PC14.** compile on-board micro processor code using appropriate framework on desktop/laptop.
- PC15. identify faults/errors in codes and debug software
- **PC16.** manage proper functioning of micro-controller and related devices using appropriate emulators/framework features

### Test connections between nodes, gateways and backend servers

To be competent, the user/individual on the job must be able to:

- PC17. set up nodes and gateways appropriately for execution of the uploaded software
- **PC18.** confirm communication/data transfer using on-screen i/o streams or appropriate led indications (as per the system test manual)
- **PC19.** establish effective connectivity between gateway and local Wi-fi router or 3G/4G connectivity options (pre-configured in the uploaded software on gateway micro-controller), including configuration
- PC20. check data transfer and confirm the same from the server end

# **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** technical writing (flow, process steps etc) and process document for various software and hardware
- **KU2.** micro-processors boards, configurations, on-board devices and functionality
- **KU3.** types of sensors and their operations, characteristics, limitations, grades sensors and their reliability
- **KU4.** device level communication and related requirements of interconnectivity
- **KU5.** IoT basics, micro-processor and micro-controllers, configuration of eSIMs
- **KU6.** risk and impact of not following defined procedures/work instructions
- **KU7.** concept of node, gateway, communication protocols
- **KU8.** frameworks and connectivity requirements for specific network devices
- **KU9.** tools, connectors and cables as per the device configuration
- **KU10.** safe handling of IoT and electronic devices (micro controller boards, ICs)
- **KU11.** various short range communication protocols for effective communication
- **KU12.** device connections, cables, connectors, proper grounding, frameworks and error reading & troubleshooting
- **KU13.** debugging software/code
- **KU14.** escalation matrix for reporting identified incidents, trouble sand/emergencies, e.g. system failures, fire and power failures
- **KU15.** crimping and connectorization for ethernet cabling
- **KU16.** transmission control protocol (TCP)/user datagram protocol (UDP)
- **KU17.** Wi-fi, short range, 3G and 4G communication protocols
- **KU18.** network and communication security including best practices







KU19. interconnectivity diagram (electronic components, micro/bread-boards)

# **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** read work related documentations and mails
- GS2. communicate and liaise with colleagues, peers and customers/stakeholders
- **GS3.** plan timely for completion of work
- **GS4.** read latest articles and papers for trending technologies
- **GS5.** write appropriate forms and logs







# **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Analyse requirements for IoT devices	10	12	-	3
<b>PC1.</b> identify various type of micro-processor boards (Arduino, Raspberry-pi, other customized platforms) and microcontrollers	2	-	-	1
<b>PC2.</b> determine functioning of various types of sensors (humidity, temperature, reed, pressure, gyrometer, accelerometer, video surveillance cameras etc) and actuators	2	6	-	1
<b>PC3.</b> identify short range communication protocols (blue tooth, Zigbee, Wi-fi, etc) and long range protocols including 3G/4G, 6 lowpan, lora etc and their applicability in IoT	2	-	-	-
<b>PC4.</b> examine various components and pin configurations of micro-controller boards and interconnectivity provisions for input/output power supply etc	2	6	-	1
<b>PC5.</b> identify the key differences between node and a gateway and their respective applications	2	-	-	-
Install IOT devices at suitable points/locations	8	16	-	2
<b>PC6.</b> generate installation points for capturing desired input parameters and gateway accounting to meet with power supply requirements	2	8	-	1
<b>PC7.</b> establish communication line connectivity using appropriate nodes, gateway, ethernet and 3G/4G/Wi-fi networks and check functioning of the protocols	2	4	-	-
<b>PC8.</b> locate points on surface and mount IoT devices at identified points/location	2	4	-	1
<b>PC9.</b> manage necessary connections for power supply and earthing by ensuring proper grounding, no floating earth situation and understanding of SNR in case of wiring	2	-	-	-
Configure devices to ensure effective data transfer	14	14	-	3







Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC10.</b> interpret connectivity options available on micro controller boards for data transfer	2	-	-	-
<b>PC11.</b> use appropriate cable connectors and micro controller for connection to data transfer device (desktop/laptop)	2	-	-	-
<b>PC12.</b> install suitable framework on desktop/laptop which is compatible with the micro-controller board	2	4	-	1
<b>PC13.</b> transfer software code to on-board microprocessor through nodes and gateways	2	4	-	-
<b>PC14.</b> compile on-board micro processor code using appropriate framework on desktop/laptop.	2	-	-	1
<b>PC15.</b> identify faults/errors in codes and debug software	2	6	-	-
<b>PC16.</b> manage proper functioning of microcontroller and related devices using appropriate emulators/framework features	2	-	-	1
Test connections between nodes, gateways and backend servers	8	8	-	2
<b>PC17.</b> set up nodes and gateways appropriately for execution of the uploaded software	2	8	-	1
<b>PC18.</b> confirm communication/data transfer using on-screen i/o streams or appropriate led indications (as per the system test manual)	2	-	-	-
<b>PC19.</b> establish effective connectivity between gateway and local Wi-fi router or 3G/4G connectivity options (pre-configured in the uploaded software on gateway micro-controller), including configuration	2	-	-	1
<b>PC20.</b> check data transfer and confirm the same from the server end	2	-	-	-
NOS Total	40	50	-	10







# **National Occupational Standards (NOS) Parameters**

NOS Code	TEL/N6234
NOS Name	Install and configure IOT devices at customer premises
Sector	Telecom
Sub-Sector	Network Managed Services
Occupation	Operations and Maintenance - Passive Infrastructure
NSQF Level	4
Credits	6
Version	3.0
Last Reviewed Date	NA
Next Review Date	27/01/2025
NSQC Clearance Date	27/01/2022







# TEL/N6236: Perform level 1 troubleshooting of IOT devices

# **Description**

The OS unit is about performing first level of troubleshooting for IoT devices and device communication.

# Scope

The scope covers the following:

• Troubleshoot IOT nodes/gateway Troubleshoot communication devices

### **Elements and Performance Criteria**

### Troubleshoot IOT nodes/gateway

To be competent, the user/individual on the job must be able to:

- **PC1.** setup test environment and formulate test strategy/test cases
- **PC2.** test connectivity between various devices/components, such as between sensors and micro-controller, using appropriate software tools/framework
- **PC3.** check all connections and pin/jumper settings to ensure uninterrupted on board power supply
- **PC4.** re-load the node software
- **PC5.** check on-board memory storage card (for storing node data) using appropriate micro-controller board and software/framework
- **PC6.** record performance/test results

#### Troubleshoot communication devices

To be competent, the user/individual on the job must be able to:

- **PC7.** check the working of various connection/communication modules, such as Wifi, 3G and 4G, whichever is applicable at nodes
- **PC8.** create appropriate connectivity IDs/password in the software code
- **PC9.** check communication link performance matrix between node and gateway using appropriate software tools/framework
- PC10. re-load nodes and gateway software, if required, and check communication again
- **PC11.** check data transfer from gateway to server
- **PC12.** escalate the issues/concern to the central/main tech team

### **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** organizational processes and SPOCs relevant to work
- **KU2.** risk and impact of deviating from defined procedures/work instructions
- **KU3.** escalation matrix for de-bugging unresolved issues/incidences
- **KU4.** records to be maintained and implications of non-maintenance of the same







**KU5.** SHE and OHS guidelines and regulations as per company's norms

**KU6.** micro-controller boards, types and configurations

**KU7.** communication protocols

**KU8.** board specific software frameworks and their operations

**KU9.** types of sensors and output types (digital/analog)

**KU10.** different test code output and their meaning

### **Generic Skills (GS)**

User/individual on the job needs to know how to:

**GS1.** maintain proper records as per given format

**GS2.** read and understand technical documentation

**GS3.** communicate with stakeholders

**GS4.** interpret technical data

**GS5.** liaise and coordinate with others timely

**GS6.** analyse results and debug issues







# **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Troubleshoot IOT nodes/gateway	17	32	-	4
<b>PC1.</b> setup test environment and formulate test strategy/test cases	4	6	-	-
<b>PC2.</b> test connectivity between various devices/components, such as between sensors and micro-controller, using appropriate software tools/framework	3	4	-	1
<b>PC3.</b> check all connections and pin/jumper settings to ensure uninterrupted on board power supply	3	6	-	1
PC4. re-load the node software	2	6	-	1
<b>PC5.</b> check on-board memory storage card (for storing node data) using appropriate microcontroller board and software/framework	3	6	-	1
PC6. record performance/test results	2	4	-	-
Troubleshoot communication devices	23	18	-	6
<b>PC7.</b> check the working of various connection/communication modules, such as Wifi, 3G and 4G, whichever is applicable at nodes	4	-	-	1
<b>PC8.</b> create appropriate connectivity IDs/password in the software code	3	6	-	1
<b>PC9.</b> check communication link performance matrix between node and gateway using appropriate software tools/framework	4	6	-	1
<b>PC10.</b> re-load nodes and gateway software, if required, and check communication again	4	6	-	1
PC11. check data transfer from gateway to server	4	-	-	1
PC12. escalate the issues/concern to the central/main tech team	4	-	-	1
NOS Total	40	50	-	10







# **National Occupational Standards (NOS) Parameters**

NOS Code	TEL/N6236
NOS Name	Perform level 1 troubleshooting of IOT devices
Sector	Telecom
Sub-Sector	Network Managed Services
Occupation	Operations and Maintenance - Passive Infrastructure
NSQF Level	4
Credits	7
Version	3.0
Last Reviewed Date	NA
Next Review Date	27/01/2025
NSQC Clearance Date	27/01/2022







# **TEL/N9101: Organize Work and Resources as per Health and Safety Standards**

# **Description**

This OS unit is about planning work and following sustainable as well as healthy practices for safety and optimal use of resources.

# Scope

The scope covers the following:

- Perform work as per quality standards
- Maintain safe, healthy and secure working environment
- Conserve material/energy/electricity
- Use effective waste management/recycling practices

#### **Elements and Performance Criteria**

### Perform work as per quality standards

To be competent, the user/individual on the job must be able to:

- **PC1.** keep workspace clean and tidy
- **PC2.** perform individual role and responsibilities as per the job role while taking accountability for the work
- **PC3.** record/document tasks completed as per the requirements within specific timelines
- **PC4.** implement schedules to ensure timely completion of tasks
- **PC5.** identify the cause of a problem related to own work and validate it
- **PC6.** analyse problems accurately and communicate different possible solutions to the problem

### Maintain safe, healthy and secure working environment

To be competent, the user/individual on the job must be able to:

- **PC7.** comply with organisation's current health, safety, security policies and procedures
- **PC8.** check for water spills in and around the work space and escalate these to the appropriate authority
- **PC9.** report any identified breaches in health, safety, and security policies and procedures to the designated person
- **PC10.** use safety materials such as goggles, gloves, ear plugs, caps, ESD pins, covers, shoes, etc.
- **PC11.** avoid damage of components due to negligence in ESD procedures or any other loss due to safety negligence
- **PC12.** identify hazards such as illness, accidents, fires or any other natural calamity safely, as per organisation's emergency procedures, within the limits of individual's authority
- **PC13.** participate regularly in fire drills or other safety related workshops organised by the company
- **PC14.** report any hazard outside the individual's authority to the relevant person in line with organisational procedures and warn others who may be affected







- PC15. maintain appropriate posture while sitting/standing for long hours
- **PC16.** handle heavy and hazardous materials with care, while maintaining appropriate posture
- **PC17.** sanitize workstation and equipment regularly
- PC18. clean hands with soap, alcohol-based sanitizer regularly
- **PC19.** avoid contact with anyone suffering from communicable diseases and take necessary precautions
- **PC20.** take safety precautions while travelling e.g. maintain 1m distance from others, sanitize hands regularly, wear masks, etc.
- **PC21.** report hygiene and sanitation issues to appropriate authority
- **PC22.** follow recommended personal hygiene and sanitation practices, for example, washing/sanitizing hands, covering face with a bent elbow while coughing/sneezing, using PPE, etc.

# Conserve material/energy/electricity

To be competent, the user/individual on the job must be able to:

- PC23. optimize usage of material including water in various tasks/activities/processes
- PC24. use resources such as water, electricity and others responsibly
- PC25. carry out routine cleaning of tools, machine and equipment
- PC26. optimize use of electricity/energy in various tasks/activities/processes
- **PC27.** perform periodic checks of the functioning of the equipment/machine and rectify wherever required
- **PC28.** report malfunctioning and lapses in maintenance of equipment
- **PC29.** use electrical equipment and appliances properly

#### Use effective waste management/recycling practices

To be competent, the user/individual on the job must be able to:

- **PC30.** identify recyclable, non-recyclable and hazardous waste
- **PC31.** deposit recyclable and reusable material at identified location
- **PC32.** dispose non-recyclable and hazardous waste as per recommended processes

### **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** strategies pertinent to their field (such as internet searches, asking peers and managers, enrolling for courses and certifications, etc.) that can be used to pursue an advancement in their skills
- **KU2.** key performance indicators for the new tasks
- **KU3.** feedback processes and formats
- **KU4.** timelines and goals as well as their relevance to work allocated
- **KU5.** importance of quality and timely delivery of the product/service
- **KU6.** escalation matrix and its importance, especially in case of emergencies
- **KU7.** ways of time and cost management
- **KU8.** rules/regulation for maintaining health and safety at workplace







- **KU9.** meaning of hazard, different types of health and safety hazards found in the workplace, risks and threats based on the nature of work
- **KU10.** relevant signage, warnings, labels or descriptions on equipment, etc. while carrying out work activities
- KU11. procedures to report breaches in health, safety and security
- **KU12.** organisation's procedures for different emergency situations and the importance of following the same
- KU13. different methods of cleaning, disinfection, sterilization, and sanitization
- KU14. significance of personal hygiene practice including hand hygiene
- **KU15.** path of disease transmission
- KU16. correct method of donning and doffing of PPE
- **KU17.** ways of managing resources and material efficiently
- KU18. common electrical problems and common practices of conserving electricity
- **KU19.** categorization of waste into dry, wet, recyclable, non-recyclable and items of single-use plastics and use of different colours of dustbins
- **KU20.** organisation's procedures for minimizing waste
- KU21. waste management and methods of waste disposal
- KU22. common sources of pollution and ways to minimize it

# **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** improve and modify work practices
- **GS2.** complete tasks efficiently and accurately within stipulated time
- **GS3.** develop skills and mastery of the technologies prevalent in the industry
- **GS4.** write in at least one language and complete written work with attention to detail
- **GS5.** utilize time and manage workload efficiently
- **GS6.** read and comprehend instructions and documents
- **GS7.** accept feedback in a constructive way
- **GS8.** seek clarifications from superior about the job requirement
- **GS9.** read and comprehend statutory documents relevant to safety and hygiene
- **GS10.** refer all anomalies to the concerned persons
- **GS11.** analyze situations and make appropriate decisions
- **GS12.** decide the most suitable course of action for completing the task within resources







# **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Perform work as per quality standards	4	9	-	2
PC1. keep workspace clean and tidy	-	1	-	-
<b>PC2.</b> perform individual role and responsibilities as per the job role while taking accountability for the work	1	1	-	1
<b>PC3.</b> record/document tasks completed as per the requirements within specific timelines	-	1	-	1
<b>PC4.</b> implement schedules to ensure timely completion of tasks	-	2	-	-
<b>PC5.</b> identify the cause of a problem related to own work and validate it	2	2	-	-
<b>PC6.</b> analyse problems accurately and communicate different possible solutions to the problem	1	2	-	-
Maintain safe, healthy and secure working environment	16	27	-	4
<b>PC7.</b> comply with organisation's current health, safety, security policies and procedures	1	1	-	-
<b>PC8.</b> check for water spills in and around the work space and escalate these to the appropriate authority	1	2	-	1
<b>PC9.</b> report any identified breaches in health, safety, and security policies and procedures to the designated person	1	2	-	1
<b>PC10.</b> use safety materials such as goggles, gloves, ear plugs, caps, ESD pins, covers, shoes, etc.	1	2	-	1
<b>PC11.</b> avoid damage of components due to negligence in ESD procedures or any other loss due to safety negligence	2	3	-	1
<b>PC12.</b> identify hazards such as illness, accidents, fires or any other natural calamity safely, as per organisation's emergency procedures, within the limits of individual's authority	2	1	-	-







Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC13.</b> participate regularly in fire drills or other safety related workshops organised by the company	1	3	-	-
<b>PC14.</b> report any hazard outside the individual's authority to the relevant person in line with organisational procedures and warn others who may be affected	1	3	-	-
PC15. maintain appropriate posture while sitting/standing for long hours	1	1	-	-
<b>PC16.</b> handle heavy and hazardous materials with care, while maintaining appropriate posture	1	1	-	-
PC17. sanitize workstation and equipment regularly	1	2	-	-
PC18. clean hands with soap, alcohol-based sanitizer regularly	-	1	_	-
<b>PC19.</b> avoid contact with anyone suffering from communicable diseases and take necessary precautions	-	1	-	-
<b>PC20.</b> take safety precautions while travelling e.g. maintain 1m distance from others, sanitize hands regularly, wear masks, etc.	1	2	-	-
<b>PC21.</b> report hygiene and sanitation issues to appropriate authority	1	1	-	-
<b>PC22.</b> follow recommended personal hygiene and sanitation practices, for example, washing/sanitizing hands, covering face with a bent elbow while coughing/sneezing, using PPE, etc.	1	1	-	-
Conserve material/energy/electricity	7	16	-	3
PC23. optimize usage of material including water in various tasks/activities/processes	1	2	-	-
<b>PC24.</b> use resources such as water, electricity and others responsibly	1	2	-	1
PC25. carry out routine cleaning of tools, machine and equipment	1	2	-	-







Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC26.</b> optimize use of electricity/energy in various tasks/activities/processes	1	3	-	1
<b>PC27.</b> perform periodic checks of the functioning of the equipment/machine and rectify wherever required	1	3	-	1
PC28. report malfunctioning and lapses in maintenance of equipment	1	2	-	-
PC29. use electrical equipment and appliances properly	1	2	-	-
Use effective waste management/recycling practices	3	8	-	1
PC30. identify recyclable, non-recyclable and hazardous waste	1	2	-	1
<b>PC31.</b> deposit recyclable and reusable material at identified location	1	3	-	-
<b>PC32.</b> dispose non-recyclable and hazardous waste as per recommended processes	1	3	-	-
NOS Total	30	60	-	10







# **National Occupational Standards (NOS) Parameters**

NOS Code	TEL/N9101
NOS Name	Organize Work and Resources as per Health and Safety Standards
Sector	Telecom
Sub-Sector	Generic
Occupation	Generic
NSQF Level	4
Credits	1
Version	2.0
Last Reviewed Date	NA
Next Review Date	24/02/2025
NSQC Clearance Date	24/02/2022







# **TEL/N9102: Interact Effectively with Team Members and Customers**

# **Description**

This OS unit is about interacting with superiors and colleagues as well as customers and other stakeholders in own or other work groups within as well as outside the organisation.

# Scope

The scope covers the following:

- Interact effectively with superiors
- Interact effectively with colleagues and customers
- Respect differences of gender and ability

#### **Elements and Performance Criteria**

### Interact effectively with superiors

To be competent, the user/individual on the job must be able to:

- **PC1.** receive work requirements from superiors and customers and interpret them correctly
- PC2. inform the supervisor and/or concerned person about any unforeseen disruptions or delays
- **PC3.** participate in decision making by providing facts and figures, giving/accepting constructive suggestions
- **PC4.** rectify errors as per feedback and ensure the errors are not repeated

### Interact effectively with colleagues and customers

To be competent, the user/individual on the job must be able to:

- **PC5.** comply with organisation's policies and procedures for working with team members
- **PC6.** communicate professionally using appropriate mode of communication such as face-to-face, telephonic and written
- **PC7.** respond to queries and seek/provide clarifications if required
- **PC8.** co-ordinate with team to integrate work as per requirements
- **PC9.** resolve conflicts within the team/with customers to achieve smooth workflow
- **PC10.** recognize emotions accurately in self and others to build good relationships
- **PC11.** prioritize team and organization goals above personal goals

### Respect differences of gender and ability

To be competent, the user/individual on the job must be able to:

- **PC12.** maintain a conducive environment for all the genders at the workplace
- PC13. encourage appropriate behavior and conduct with people across gender
- **PC14.** assist team members with disability in overcoming any challenges faced in work
- **PC15.** practice appropriate verbal and non-verbal communication while interacting with People with Disability (PwD)
- **PC16.** ensure equal participation of the people across genders in discussions

# **Knowledge and Understanding (KU)**







The individual on the job needs to know and understand:

- **KU1.** organisation's policies on dress code, workplace timings, workplace behaviour, performance management, incentives, delivery standards, information security, etc.
- **KU2.** organisation's hierarchy and escalation matrix
- **KU3.** importance of establishing good working relationships with colleagues and superiors
- **KU4.** importance of helping colleagues with problems, in order to meet quality and time standards as a team
- **KU5.** different means and methods of communication
- **KU6.** different types of information that colleagues might need and the importance of providing this information in an appropriate manner
- **KU7.** organisation's policies and procedures for working with colleagues and superiors
- KU8. importance of understanding consequences of gender biased behaviour
- **KU9.** gender based concepts, issues and legislation
- **KU10.** organisation standards and guidelines to be followed for PwD and knowledge about laws, acts and provisions defined for PwD by the statutory bodies and the right way to use them including various medical conditions associated with PwD
- KU11. health and safety requirements at workplace for PwD
- KU12. process of recruiting people for a particular job profile w.r.t PwD and gender
- **KU13.** various government/private schemes and benefits available for PwD and information about various institutes working for PwD to enable in providing livelihood opportunities for PwD

### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** read and comprehend forms, documents and records
- GS2. read and write in English and/or local language
- **GS3.** complete work with attention to detail
- **GS4.** listen effectively and orally communicate information
- **GS5.** work as per customer requirements
- GS6. communicate with empathy across genders and PwD
- **GS7.** improve and modify work practices
- **GS8.** maintain positive and effective relationships with colleagues and customers
- **GS9.** evaluate the possible solution(s) to the problem







# **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Interact effectively with superiors	7	15	-	2
<b>PC1.</b> receive work requirements from superiors and customers and interpret them correctly	1	2	-	-
<b>PC2.</b> inform the supervisor and/or concerned person about any unforeseen disruptions or delays	2	4	-	1
<b>PC3.</b> participate in decision making by providing facts and figures, giving/accepting constructive suggestions	2	5	-	1
<b>PC4.</b> rectify errors as per feedback and ensure the errors are not repeated	2	4	-	-
Interact effectively with colleagues and customers	7	26	-	4
<b>PC5.</b> comply with organisation's policies and procedures for working with team members	1	2	-	-
<b>PC6.</b> communicate professionally using appropriate mode of communication such as face-to-face, telephonic and written	2	4	-	1
<b>PC7.</b> respond to queries and seek/provide clarifications if required	2	4	-	1
<b>PC8.</b> co-ordinate with team to integrate work as per requirements	-	3	-	-
<b>PC9.</b> resolve conflicts within the team/with customers to achieve smooth workflow	1	5	-	1
<b>PC10.</b> recognize emotions accurately in self and others to build good relationships	1	4	-	-
PC11. prioritize team and organization goals above personal goals	-	4	-	1
Respect differences of gender and ability	11	24	-	4
<b>PC12.</b> maintain a conducive environment for all the genders at the workplace	2	5	-	1







Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
PC13. encourage appropriate behavior and conduct with people across gender	2	5	-	1
<b>PC14.</b> assist team members with disability in overcoming any challenges faced in work	3	4	-	1
PC15. practice appropriate verbal and non-verbal communication while interacting with People with Disability (PwD)	2	4	-	1
<b>PC16.</b> ensure equal participation of the people across genders in discussions	2	6	-	-
NOS Total	25	65	-	10







# **National Occupational Standards (NOS) Parameters**

NOS Code	TEL/N9102
NOS Name	Interact Effectively with Team Members and Customers
Sector	Telecom
Sub-Sector	Generic
Occupation	Generic
NSQF Level	4
Credits	1
Version	2.0
Last Reviewed Date	NA
Next Review Date	24/02/2025
NSQC Clearance Date	24/02/2022







# **DGT/VSQ/N0102: Employability Skills (60 Hours)**

### **Description**

This unit is about employability skills, Constitutional values, becoming a professional in the 21st Century, digital, financial, and legal literacy, diversity and Inclusion, English and communication skills, customer service, entrepreneurship, and apprenticeship, getting ready for jobs and career development.

### Scope

The scope covers the following:

- Introduction to Employability Skills
- Constitutional values Citizenship
- Becoming a Professional in the 21st Century
- Basic English Skills
- Career Development & Goal Setting
- Communication Skills
- Diversity & Inclusion
- Financial and Legal Literacy
- Essential Digital Skills
- Entrepreneurship
- Customer Service
- Getting ready for Apprenticeship & Jobs

### **Elements and Performance Criteria**

### Introduction to Employability Skills

To be competent, the user/individual on the job must be able to:

- **PC1.** identify employability skills required for jobs in various industries
- PC2. identify and explore learning and employability portals

### Constitutional values - Citizenship

To be competent, the user/individual on the job must be able to:

- **PC3.** recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.
- **PC4.** follow environmentally sustainable practices

### Becoming a Professional in the 21st Century

To be competent, the user/individual on the job must be able to:

- **PC5.** recognize the significance of 21st Century Skills for employment
- **PC6.** practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life

### Basic English Skills

To be competent, the user/individual on the job must be able to:







- **PC7.** use basic English for everyday conversation in different contexts, in person and over the telephone
- **PC8.** read and understand routine information, notes, instructions, mails, letters etc. written in English
- **PC9.** write short messages, notes, letters, e-mails etc. in English

### Career Development & Goal Setting

To be competent, the user/individual on the job must be able to:

- PC10. understand the difference between job and career
- **PC11.** prepare a career development plan with short- and long-term goals, based on aptitude

### Communication Skills

To be competent, the user/individual on the job must be able to:

- **PC12.** follow verbal and non-verbal communication etiquette and active listening techniques in various settings
- PC13. work collaboratively with others in a team

### **Diversity & Inclusion**

To be competent, the user/individual on the job must be able to:

- PC14. communicate and behave appropriately with all genders and PwD
- PC15. escalate any issues related to sexual harassment at workplace according to POSH Act

### Financial and Legal Literacy

To be competent, the user/individual on the job must be able to:

- **PC16.** select financial institutions, products and services as per requirement
- **PC17.** carry out offline and online financial transactions, safely and securely
- **PC18.** identify common components of salary and compute income, expenses, taxes, investments etc
- **PC19.** identify relevant rights and laws and use legal aids to fight against legal exploitation *Essential Digital Skills*

To be competent, the user/individual on the job must be able to:

- **PC20.** operate digital devices and carry out basic internet operations securely and safely
- PC21. use e- mail and social media platforms and virtual collaboration tools to work effectively
- PC22. use basic features of word processor, spreadsheets, and presentations

### Entrepreneurship

To be competent, the user/individual on the job must be able to:

- **PC23.** identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research
- **PC24.** develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion
- **PC25.** identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity

#### **Customer Service**

To be competent, the user/individual on the job must be able to:

- PC26. identify different types of customers
- **PC27.** identify and respond to customer requests and needs in a professional manner.







PC28. follow appropriate hygiene and grooming standards

### Getting ready for apprenticeship & Jobs

To be competent, the user/individual on the job must be able to:

- PC29. create a professional Curriculum vitae (Résumé)
- **PC30.** search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively
- PC31. apply to identified job openings using offline /online methods as per requirement
- **PC32.** answer questions politely, with clarity and confidence, during recruitment and selection
- **PC33.** identify apprenticeship opportunities and register for it as per guidelines and requirements

# **Knowledge and Understanding (KU)**

The individual on the job needs to know and understand:

- **KU1.** need for employability skills and different learning and employability related portals
- **KU2.** various constitutional and personal values
- **KU3.** different environmentally sustainable practices and their importance
- **KU4.** Twenty first (21st) century skills and their importance
- **KU5.** how to use English language for effective verbal (face to face and telephonic) and written communication in formal and informal set up
- **KU6.** importance of career development and setting long- and short-term goals
- **KU7.** about effective communication
- KU8. POSH Act
- **KU9.** Gender sensitivity and inclusivity
- **KU10.** different types of financial institutes, products, and services
- **KU11.** how to compute income and expenditure
- **KU12.** importance of maintaining safety and security in offline and online financial transactions
- **KU13.** different legal rights and laws
- **KU14.** different types of digital devices and the procedure to operate them safely and securely
- **KU15.** how to create and operate an e- mail account and use applications such as word processors, spreadsheets etc.
- **KU16.** how to identify business opportunities
- **KU17.** types and needs of customers
- **KU18.** how to apply for a job and prepare for an interview
- KU19. apprenticeship scheme and the process of registering on apprenticeship portal

### **Generic Skills (GS)**

User/individual on the job needs to know how to:

- **GS1.** read and write different types of documents/instructions/correspondence
- **GS2.** communicate effectively using appropriate language in formal and informal settings







- GS3. behave politely and appropriately with all
- **GS4.** how to work in a virtual mode
- GS5. perform calculations efficiently
- **GS6.** solve problems effectively
- GS7. pay attention to details
- GS8. manage time efficiently
- GS9. maintain hygiene and sanitization to avoid infection







# **Assessment Criteria**

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Introduction to Employability Skills	1	1	-	-
<b>PC1.</b> identify employability skills required for jobs in various industries	-	-	-	-
PC2. identify and explore learning and employability portals	-	-	-	-
Constitutional values - Citizenship	1	1	-	-
PC3. recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.	-	-	-	-
PC4. follow environmentally sustainable practices	-	-	-	-
Becoming a Professional in the 21st Century	2	4	-	-
<b>PC5.</b> recognize the significance of 21st Century Skills for employment	-	-	-	-
<b>PC6.</b> practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life	-	-	-	-
Basic English Skills	2	3	-	-
<b>PC7.</b> use basic English for everyday conversation in different contexts, in person and over the telephone	-	-	-	-
<b>PC8.</b> read and understand routine information, notes, instructions, mails, letters etc. written in English	-	-	-	-
<b>PC9.</b> write short messages, notes, letters, e-mails etc. in English	-	-	-	-
Career Development & Goal Setting	1	2	-	-







Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC10.</b> understand the difference between job and career	-	-	-	-
<b>PC11.</b> prepare a career development plan with short- and long-term goals, based on aptitude	-	-	-	-
Communication Skills	2	2	-	-
<b>PC12.</b> follow verbal and non-verbal communication etiquette and active listening techniques in various settings	-	-	-	-
PC13. work collaboratively with others in a team	-	-	-	-
Diversity & Inclusion	1	2	-	-
<b>PC14.</b> communicate and behave appropriately with all genders and PwD	-	-	-	-
PC15. escalate any issues related to sexual harassment at workplace according to POSH Act	-	-	-	-
Financial and Legal Literacy	2	3	-	-
<b>PC16.</b> select financial institutions, products and services as per requirement	-	-	-	-
<b>PC17.</b> carry out offline and online financial transactions, safely and securely	-	-	-	-
<b>PC18.</b> identify common components of salary and compute income, expenses, taxes, investments etc	-	-	-	-
<b>PC19.</b> identify relevant rights and laws and use legal aids to fight against legal exploitation	-	-	-	-
Essential Digital Skills	3	4	-	-
<b>PC20.</b> operate digital devices and carry out basic internet operations securely and safely	-	-	-	-
<b>PC21.</b> use e- mail and social media platforms and virtual collaboration tools to work effectively	-	-	-	-
<b>PC22.</b> use basic features of word processor, spreadsheets, and presentations	-	-	-	-







Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
Entrepreneurship	2	3	-	-
<b>PC23.</b> identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research	-	-	-	-
<b>PC24.</b> develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion	-	-	-	-
<b>PC25.</b> identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity	-	-	-	-
Customer Service	1	2	-	-
PC26. identify different types of customers	-	-	-	-
<b>PC27.</b> identify and respond to customer requests and needs in a professional manner.	-	-	-	-
PC28. follow appropriate hygiene and grooming standards	-	-	-	-
Getting ready for apprenticeship & Jobs	2	3	-	-
PC29. create a professional Curriculum vitae (Résumé)	-	-	-	-
<b>PC30.</b> search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively	-	-	-	-
<b>PC31.</b> apply to identified job openings using offline /online methods as per requirement	-	-	-	-
<b>PC32.</b> answer questions politely, with clarity and confidence, during recruitment and selection	-	-	-	-
<b>PC33.</b> identify apprenticeship opportunities and register for it as per guidelines and requirements	-	-	-	-
NOS Total	20	30	-	-







# **National Occupational Standards (NOS) Parameters**

NOS Code	DGT/VSQ/N0102
NOS Name	Employability Skills (60 Hours)
Sector	Cross Sectoral
Sub-Sector	Professional Skills
Occupation	Employability
NSQF Level	4
Credits	2
Version	1.0
Last Reviewed Date	NA
Next Review Date	27/01/2025
NSQC Clearance Date	27/01/2022

# Assessment Guidelines and Assessment Weightage

### **Assessment Guidelines**

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Element/ Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each Element/ PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
- 4. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below).
- 5. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/ training center based on these criteria.
- 6. To pass the Qualification Pack assessment, every trainee should score the Recommended Pass % aggregate for the QP.
- 7. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.







Minimum Aggregate Passing % at QP Level: 70

(**Please note**: Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

# **Assessment Weightage**

Compulsory NOS

National Occupational Standards	Theory Marks	Practical Marks	Project Marks	Viva Marks	Total Marks	Weightage
TEL/N6234.Install and configure IOT devices at customer premises	40	50	-	10	100	20
TEL/N6236.Perform level 1 troubleshooting of IOT devices	40	50	-	10	100	20
TEL/N9101.Organize Work and Resources as per Health and Safety Standards	30	60	-	10	100	20
TEL/N9102.Interact Effectively with Team Members and Customers	25	65	-	10	100	20
DGT/VSQ/N0102.Employability Skills (60 Hours)	20	30	-	-	50	20
Total	155	255	-	40	450	100







# **Acronyms**

NOS	National Occupational Standard(s)
NSQF	National Skills Qualifications Framework
QP	Qualifications Pack
TVET	Technical and Vocational Education and Training







# **Glossary**

Sector	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Occupation	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.
Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
Performance Criteria (PC)	Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.
National Occupational Standards (NOS)	NOS are occupational standards which apply uniquely in the Indian context.
Qualifications Pack (QP)	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.
Unit Code	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
Unit Title	Unit title gives a clear overall statement about what the incumbent should be able to do.
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
Scope	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.







Knowledge and Understanding (KU)	Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.
Organisational Context	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Technical Knowledge	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
Core Skills/ Generic Skills (GS)	Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
Electives	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
Options	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.